



**PRE-QUALIFICATION OF COAL BLEND / COAL BRAND**  
**FOR TNB FUEL SERVICES SDN. BHD.**  
**TNBF NO. PQ 02/22**

TNB Fuel Services Sdn. Bhd. (TNBF), a wholly owned subsidiary of Tenaga Nasional Berhad (TNB), is responsible for coal procurement and transportation to TNB coal power plant and Independent Power Plant (IPP) having Power Purchase Agreement (PPA) with TNB in Peninsular Malaysia. TNBF invites interested Coal Producers / Mine Owners / Traders (herein called the "Applicants"), to prequalify as Coal Supplier/Coal Brands for supply of steam coal to TNBF.

**OBJECTIVE OF PRE-QUALIFICATION EXERCISE**

1. To secure reliable coal supply for Malaysia by establishing a panel of reliable prequalified supplier/coal brands for each power plant over a long-term period.
2. Prequalified Applicants will be invited to participate in TNBF's selective coal tenders for the respective Power Plants and if successful, may be awarded with a spot or long-term contract(s) based on Coal Blend(s) / Coal Brand(s) submitted in the Pre-Qualification exercise.

**ELIGIBILITY**

1. The Coal Blend / Coal Brands must comply with the plant coal quality requirements i.e. Kapar Energy Ventures Sdn. Bhd., TNB Janamanjung Sdn. Bhd., Tanjung Bin Power Sdn. Bhd., Jimah Energy Ventures Sdn. Bhd., TNB Janamanjung Sdn. Bhd. (Manjung 4), Tanjung Bin Energy Sdn. Bhd., TNB Manjung Five Sdn. Bhd., and Jimah East Power Sdn. Bhd. as specified in the Pre-Qualification document.
2. Applicants may propose only one Coal Blend / Coal Brand for each Pre-Qualification document. Multiple submissions may also be submitted provided that all submissions are using the original documents purchased.
3. Applicants must have the necessary track record and capabilities as specified in the Pre-Qualification document.
4. Applicants must have delivered coal previously via **Panamax or Capesize** vessels.
5. Applicants must have executed similar supplies and proven commercial experience with major utilities provider in the Asia Pacific region, e.g. Japan, Korea and Taiwan.
6. Applicants proposing coal from Indonesia, must observed the following requirements:
  - Applicants are mandatory to have the export approval with the relevant *Eksportir Terdaftar (ET)*.
  - Applicants registered with Indonesian Coal Mining Association (ICMA) is of advantage.
7. TNBF does not appoint any third parties or agents to manage TNBF's Pre-Qualification exercises.

Prior the purchase of the document, it is **COMPULSORY** for applicant to undergo preliminary technical assessment of its proposed coal quality with TNBF's Technical Unit. The objectives are to ensure the proposed coal comply with the minimum quality requirements and to facilitate applicant to complete the technical schedule; refer to Schedule A in the Pre-Qualification document.

Kindly contact the person in charge from the Technical Unit, TNBF to make an appointment;  
**Naufal Qeis bin Nah Wan (+6017-319 7409)** or [naufal.wan@tnb.com.my](mailto:naufal.wan@tnb.com.my)

8. The Applicant is required to provide a Coal sample of the offered Coal Blend / Coal Brand for testing at the appointed laboratory by TNBF for the purpose of further technical assessment of the offered Coal Blend / Coal Brand for use in the coal-fired IPPs as specified in RFP Document Clause 2.6.1 Coal Sample.

### **PRE-QUALIFICATION EXERCISE (PQ 02/22)**

Foreign Coal Producers, Mine Owners and International Traders having the necessary qualification and able to meet the above requirements are invited to participate in our **Pre-Qualification of Coal Blend / Coal Brand for TNB Fuel Services Sdn. Bhd. TNBF No. PQ 02/22**

The Pre-Qualification document can be purchase online starting from **20<sup>th</sup> May 2022 until 15<sup>th</sup> August 2022** at <https://tnbfebid.com/>, and must be submitted before or on **15<sup>th</sup> August 2022**.

The fee is **RM5,500.00 or US\$1,400.00 net (inclusive of bank charges)** per Pre-Qualification document. The payments made are not refundable.

The payment is payable to TNBF's bank account as below:

**Name** : TNB Fuel Services Sdn. Bhd.  
**A/C No** : 5141 8735 2288  
**Swift Code** : MBBEMYKL  
**Bank Name** : Maybank  
Wisma IJM Ground Floor, Jalan Yong Shook Lin,  
46200 Petaling Jaya, Selangor, Malaysia

Kindly email with subject matter **“TNBF Coal Pre-Qualification (PQ02/22) : (Name of Company)”** the remittance slip to [masturamusa@tnb.com.my](mailto:masturamusa@tnb.com.my) or [norjannah.musa@tnb.com.my](mailto:norjannah.musa@tnb.com.my) and state your company name, current address and contact details for TNBF's record.

### **WITHDRAWAL OF SUBMISSION**

TNBF reserves the right not to evaluate the submission (NULL and VOID) if the submission document received is incomplete in part or in full.

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