



PRE-QUALIFICATION OF COAL BLEND / COAL BRAND
FOR TNB FUEL SERVICES SDN. BHD.
TNBF NO. PQ 02/23

TNB Fuel Services Sdn. Bhd. (TNBF), a wholly owned subsidiary of Tenaga Nasional Berhad (TNB), is responsible for coal procurement and transportation to TNB coal power plant and Independent Power Plant (IPP) having Power Purchase Agreement (PPA) with TNB in Peninsular Malaysia. TNBF invites interested Coal Producers / Mine Owners / Traders (herein called the “Applicants”), to prequalify as Coal Supplier/Coal Brands for supply of steam coal to TNBF.

❖ OBJECTIVE OF PRE-QUALIFICATION EXERCISE

1. To secure reliable coal supply for Malaysia by establishing a panel of reliable prequalified supplier/coal brands for each power plant over a long-term period.
2. Prequalified Applicants will be invited to participate in TNBF’s selective coal tenders for the respective Power Plants and if successful, may be awarded with a spot or long-term contract(s) based on Coal Blend(s) / Coal Brand(s) submitted in the Pre-Qualification exercise.
3. **TNBF does not appoint any third parties or agents to manage TNBF’s Pre-Qualification exercises.**

❖ ELIGIBILITY

- a) Applicants to ensure the coal mine can fulfill the following **MANDATORY** requirement:
 - i. The propose coal mine is in operation.
 - ii. The coal specification is comply with the station’s coal quality requirements specified in the Pre-Qualification document. Final result is subject to station’s acceptance.
 - iii. The coal mine have delivered coal previously via Panamax or Capesize vessels.
- b) Applicant to provide 5kg coal sample of the offered Coal Blend / Coal Brand for testing at TNBF appointed laboratory as specified in Pre-Qualification document.
- c) Applicants have the necessary track record and capabilities as specified in the Pre-Qualification document.
- d) Applicants have executed similar supplies and proven commercial experience with major utilities provider in the Asia Pacific region, e.g. Japan, Korea and Taiwan.
- e) Applicants proposing coal from Indonesia, must observed the following requirements:
 - i. Applicants are **mandatory** to have the export approval with the relevant *Eksporir Terdaftar (ET)*.
 - ii. Applicants who has registered with Indonesian Coal Mining Association (ICMA) is of advantage.

❖ PRE-QUALIFICATION EXERCISE (PQ 02/23) WINDOW

Foreign Coal Producers, Mine Owners and International Traders having the necessary qualification and able to meet the above requirements are invited to participate in our **Pre-Qualification of Coal Blend / Coal Brand for TNB Fuel Services Sdn. Bhd. TNBF No. PQ 02/23**

The Pre-Qualification document can be purchased online starting from **16th October 2023 until 15th December 2023** at <https://tnfbid.com/> and must be submitted before or on **31st December 2023**.

Applicants may propose only **one (1)** Coal Blend / Coal Brand for each Pre-Qualification document. Multiple submissions may also be submitted provided that all submissions are using the original documents purchased.

❖ PRELIMINARY TECHNICAL ASSESSMENT

Prior the purchase of the document, it is **COMPULSORY** for applicant to undergo preliminary technical assessment of its proposed coal quality with TNBF's Technical Unit. The objectives are to ensure the proposed coal comply with the minimum quality requirements and to facilitate applicant to complete the technical schedule; refer to Schedule A in the Pre-Qualification document.

Kindly contact the person in charge from the Technical Unit, TNBF to make an appointment; **Naufal Qeis bin Nah Wan (+6016-689 8395)** or naufal.wan@tnb.com.my

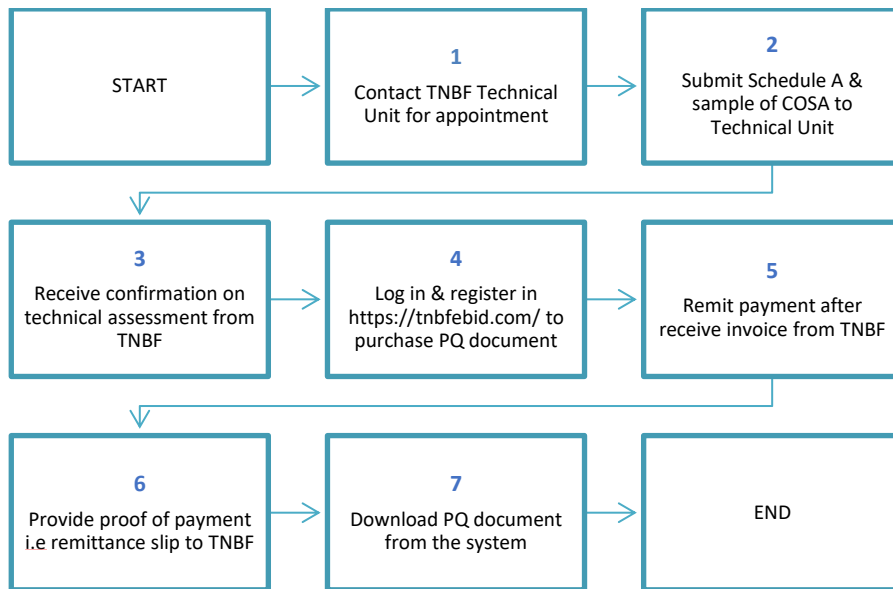
❖ FEE

The fee is RM5,500.00 or US\$1,300.00 net (inclusive of bank charges) per Pre-Qualification document. The payments made are not refundable.

❖ WITHDRAWAL OF SUBMISSION

TNBF reserves the right not to evaluate the submission (NULL and VOID) if the submission document received is incomplete in part or in full.

❖ PURCHASE OF PQ DOCUMENT FLOWCHART



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