



**PRE-QUALIFICATION OF COAL BLEND / COAL BRAND**  
**FOR TNB FUEL SERVICES SDN. BHD.**  
**TNBF NO. PQ 03/22**

TNB Fuel Services Sdn. Bhd. (TNBF), a wholly owned subsidiary of Tenaga Nasional Berhad (TNB), is responsible for coal procurement and transportation to TNB coal power plant and Independent Power Plant (IPP) having Power Purchase Agreement (PPA) with TNB in Peninsular Malaysia. TNBF invites interested Coal Producers / Mine Owners / Traders (herein called the "Applicants"), to prequalify as Coal Supplier/Coal Brands for supply of steam coal to TNBF.

❖ OBJECTIVE OF PRE-QUALIFICATION EXERCISE

1. To secure reliable coal supply for Malaysia by establishing a panel of reliable prequalified supplier/coal brands for each power plant over a long-term period.
2. Prequalified Applicants will be invited to participate in TNBF's selective coal tenders for the respective Power Plants and if successful, may be awarded with a spot or long-term contract(s) based on Coal Blend(s) / Coal Brand(s) submitted in the Pre-Qualification exercise.
3. TNBF **does not** appoint any third parties or agents to manage TNBF's Pre-Qualification exercises.

❖ ELIGIBILITY

1. The propose coal mine **MUST** be in operation.
2. The coal specifications **MUST** comply with the plant coal quality requirements specified in the Pre-Qualification document.
3. Applicants **MUST** have delivered coal previously via **Panamax or Capesize** vessels.
4. Applicants **MUST** have the necessary track record and capabilities as specified in the Pre-Qualification document.
5. Applicants **MUST** have executed similar supplies and proven commercial experience with major utilities provider in the Asia Pacific region, e.g. Japan, Korea and Taiwan.
6. Applicants proposing coal from Indonesia, must observed the following requirements:
  - Applicants are **mandatory** to have the export approval with the relevant *Eksporir Terdaftar (ET)*.
  - Applicants registered with Indonesian Coal Mining Association (ICMA) is of advantage.
7. The Applicant is **MUST** provide a Coal sample of the offered Coal Blend / Coal Brand for testing at the appointed laboratory by TNBF for the purpose of further technical assessment as specified in RFP Document Clause 2.6.1 Coal Sample.

❖ PRE-QUALIFICATION EXERCISE (PQ 03/22) WINDOW

Foreign Coal Producers, Mine Owners and International Traders having the necessary qualification and able to meet the above requirements are invited to participate in our **Pre-Qualification of Coal Blend / Coal Brand for TNB Fuel Services Sdn. Bhd. TNBF No. PQ 03/22**

The Pre-Qualification document can be purchase online starting from **1<sup>st</sup> September 2022 until 15<sup>th</sup> November 2022** at <https://tnbfbid.com/> and must be submitted before or on **30<sup>th</sup> November 2022**.

Applicants may propose only one Coal Blend / Coal Brand for each Pre-Qualification document. Multiple submissions may also be submitted provided that all submissions are using the original documents purchased.

❖ FEE

The fee is RM5,500.00 or US\$1,400.00 net (inclusive of bank charges) per Pre-Qualification document. The payments made are not refundable.

❖ PRELIMINARY TECHNICAL ASSESSMENT

Prior the purchase of the document, it is **COMPULSORY** for applicant to undergo preliminary technical assessment of its proposed coal quality with TNBF's Technical Unit. The objectives are to ensure the proposed coal comply with the minimum quality requirements and to facilitate applicant to complete the technical schedule; refer to Schedule A in the Pre-Qualification document.

Kindly contact the person in charge from the Technical Unit, TNBF to make an appointment;  
**Naufal Qeis bin Nah Wan (+6017-319 7409)** or [naufal.wan@tnb.com.my](mailto:naufal.wan@tnb.com.my)

❖ WITHDRAWAL OF SUBMISSION

TNBF reserves the right not to evaluate the submission (NULL and VOID) if the submission document received is incomplete in part or in full.

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