



**PRE-QUALIFICATION OF COAL BLEND / COAL BRAND**  
**FOR TNB FUEL SERVICES SDN. BHD.**  
**TNBF NO. PQ 01/25**

TNB Fuel Services Sdn. Bhd. ("TNBF"), a wholly owned subsidiary of Tenaga Nasional Berhad ("TNB"), is responsible for coal procurement and transportation to TNB's coal power plant and Independent Power Plants ("IPPs") having Power Purchase Agreement ("PPA") with TNB in Peninsular Malaysia. TNBF invites interested Coal Producers / Mine Owners / Traders/Marketing Arm or Agent/ Promoters(herein called the "Applicants"), to prequalify as Coal Supplier/Coal Brands for supply of steam coal to TNBF.

**A. OBJECTIVE OF PRE-QUALIFICATION EXERCISE**

1. To secure reliable coal supply for Malaysia by establishing a panel of reliable prequalified supplier/coal brands for each power plant over a long-term period.
2. Prequalified supplier/coal brands will be invited to participate in TNBF's selective coal tenders for the respective Power Plants and if successful, may be awarded with a spot or long-term contract(s) based on Coal Blend(s) / Coal Brand(s) submitted in the Pre-Qualification exercise.
3. **TNBF does not appoint any third parties or agents to manage TNBF's Pre-Qualification exercises.**

**B. ELIGIBILITY**

1. Applicants to ensure the coal mine can fulfill the following **MANDATORY** requirement:
  - a. The proposed coal mine is in operation.
  - b. The coal mine or coal brands have previously shipped coal via **Panamax or Capesize** vessels and still able to perform the same for the entire pre-qualified period.
  - c. The coal specification **complies with the station's coal quality requirements** specified in the Pre-Qualification document. The stations/end-users may impose additional requirements. **Final evaluation result is subject to station's acceptance.** Qualification may be for one of multiple stations subject to the fulfillment of station requirements.
2. Applicant is to provide 5 kg coal sample of the offered Coal Blend / Coal Brand for testing at TNBF appointed laboratory as specified in Pre-Qualification document.
3. Applicants have the necessary track record and capabilities as specified in the Pre-Qualification document.
4. Applicants have executed similar supplies and proven commercial experience with major utilities providers in the Asia Pacific region, e.g., Japan, Korea, and Taiwan.
5. Applicants proposing coal from Indonesia, must observed the following requirements:
  - a. Applicants are **mandatory** to possess the export approval from the regulator i.e. the relevant *Eksportir Terdaftar ("ET")*.
  - b. Applicants who have registered with Indonesian Coal Mining Association (ICMA) is of advantage.

**C. PRE-QUALIFICATION EXERCISE (PQ 01/25) WINDOW**

Coal Producers, Mine Owners and International Traders having the necessary qualification and able to meet the above requirements are invited to participate in our **Pre-Qualification of Coal Blend / Coal Brand for TNB Fuel Services Sdn. Bhd. TNBF No. PQ 01/25.**

The Pre-Qualification document will be available for purchase online starting from **18<sup>th</sup> March 2025**, at <https://tnbfebid.com/>. The last date to purchase the document will be on **1<sup>st</sup> December 2025**. The document purchased will remain **valid for three (3) months from the date of purchase**. Applicants may submit the Pre-

Qualification document at any time within the validity period. If the applicant fails to submit the document before it expires, they will be required to **purchase a new document for their submission**.

Applicants may propose only **one (1)** Coal Blend / Coal Brand for each Pre-Qualification document. Multiple submissions may also be submitted provided that all submissions must use the original documents purchased.

#### D. PRELIMINARY TECHNICAL ASSESSMENT (Phase '0')

**Prior to the purchase of the document, it is COMPULSORY for applicant to undergo preliminary technical assessment (Phase '0') of its proposed coal quality with TNBF's Technical Unit. The objectives are to ensure the proposed coal comply with the minimum quality requirements and to facilitate applicant to complete the technical schedule; refer to Schedule A in the Pre-Qualification document.**

Kindly contact the person in charge (PIC) from the Technical & Business Solution Unit, TNBF, to make an appointment.

PIC for technical assessment: **Johan Ariff Bin Nor Azman (+6019-216 0924)** or [johan.azman@tnb.com.my](mailto:johan.azman@tnb.com.my)

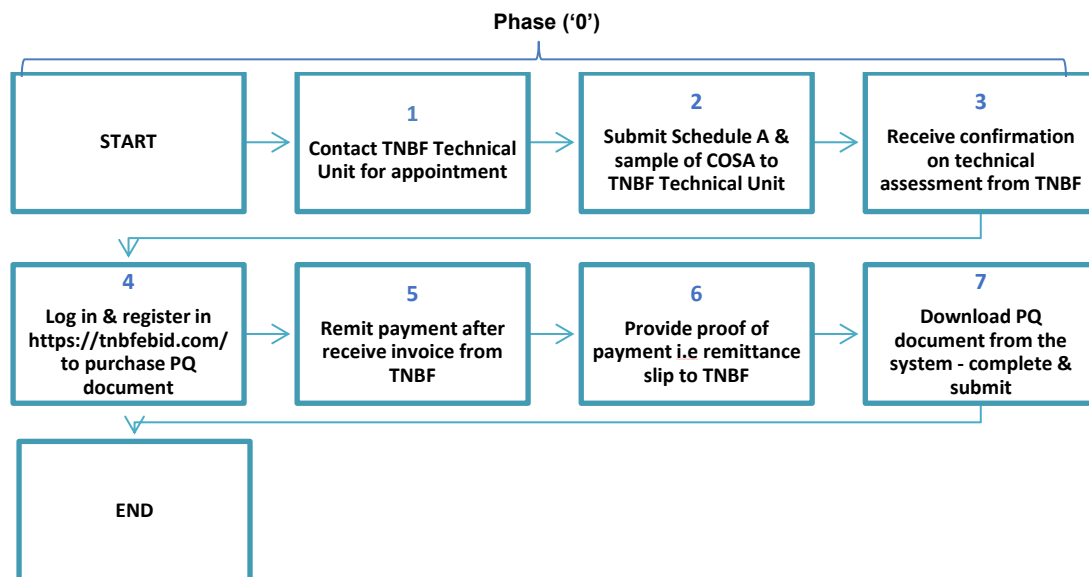
#### E. FEE

The fee payable is **RM5,500.00 or US\$1,300.00** net (inclusive of bank charges) per Pre-Qualification document. Payments made are not refundable.

#### F. WITHDRAWAL OF SUBMISSION

TNBF reserves the right not to evaluate the submission (**NULL and VOID**) if the submission document received is incomplete in part or in full.

#### G. PURCHASE OF PQ DOCUMENT FLOWCHART



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