



PRE-QUALIFICATION OF COAL BLEND / COAL BRAND
FOR TNB FUEL SERVICES SDN. BHD.
TNBF NO. PQ 01/26

TNB Fuel Services Sdn. Bhd. (“TNBF”), a wholly owned subsidiary of Tenaga Nasional Berhad (“TNB”), is responsible for coal procurement and transportation to TNB’s coal power plant and Independent Power Plants (“IPPs”) having Power Purchase Agreement (“PPA”) with TNB in Peninsular Malaysia. TNBF invites interested Coal Producers / Mine Owners / Traders (herein called the “Applicants”), to prequalify as Coal Supplier/Coal Brands for supply of steam coal to TNBF.

A. OBJECTIVE OF PRE-QUALIFICATION EXERCISE

1. To secure reliable coal supply for Malaysia by establishing a panel of reliable prequalified supplier/coal brands for each power plant over a long-term period.
2. Prequalified supplier/coal brands will be invited to participate in TNBF’s selective coal tenders for the respective Power Plants and if successful, may be awarded with a spot or long-term contract(s) based on Coal Blend(s) / Coal Brand(s) submitted in the Pre-Qualification exercise.
3. **TNBF does not appoint any third parties or agents to manage TNBF’s Pre-Qualification exercises.**

B. ELIGIBILITY AND MANDATORY REQUIREMENT

1. Applicants to ensure the coal mine can fulfill the following **MANDATORY** requirement:
 - a. The proposed coal mine is in operation.
 - b. The coal mine or coal brands have previously shipped coal via **Panamax or Capesize** vessels and still able to perform the same for the entire pre-qualified period.
 - c. The coal specification **complies with the station’s coal quality requirements** specified in the Pre-Qualification document. The stations/end-users may impose additional requirements. Final evaluation result is subject to station’s acceptance. Qualifications may be for one of multiple stations subject to the fulfillment of station requirements.
 - d. Only coal brands rated at a **minimum of 3-star** are eligible to purchase the Pre-Qualification documents.
2. Applicants have the necessary track record and capabilities as specified in the Pre-Qualification document.
3. Applicants have executed similar supplies and proven commercial experience with major utilities providers in the Asia Pacific region, e.g., Japan, Korea, and Taiwan.
4. Applicants proposing **coal from Indonesia**, shall observed the following requirements:
 - a. Applicants who have registered with Indonesian Coal Mining Association (“ICMA”) is of advantage.
 - b. Applicants are **mandatory** to possess the relevant documents as below:
 - i. A valid Mining Permit, namely *Izin Usaha Pertambangan* (“IUP”).
 - ii. A valid Coal Contract of Work (“CCOW”).
 - iii. Verification of a valid Blending License, namely *Izin Usaha Pertambangan Operasi Produksi Khusus untuk Pengolahan dan Pemurnian* (“IUP OP K PP”) for blended coal.
 - iv. Approved *Rencana Kerja Anggaran Biaya* (“RKAB”).
 - v. Export approval issued by the regulator i.e. the relevant *Eksporir Terdaftar* (“ET”) for the approved mine concession to export.
 - vi. A valid Trading License, namely *Izin Usaha Pertambangan Operasi Produksi Khusus untuk Pengangkutan dan Penjualan* (“IUP OP K”), applicable to Indonesian traders.
 - vii. Verification of an undertaking letter issued by Owner / Producer or letters issued by the Joint Venturers.
 - viii. Verification of a valid back-to-back agreement with Owner and Producer / Trader.
 - ix. A valid risk-based Business Licensing, namely *Perizinan Berusaha Berbasis Risiko* (“PBBR”).



PRE-QUALIFICATION OF COAL BLEND / COAL BRAND
FOR TNB FUEL SERVICES SDN. BHD.
TNBF NO. PQ 01/26

5. Applicants proposing **coal other from Indonesia**, shall observed the following requirements:
 - i. A certified true copy of the valid mine permit, translated into English where applicable.
 - ii. Verification of an undertaking letter issued by Owner / Producer or letters issued by the Joint Venturers.
 - iii. Verification of a valid back-to-back agreement/offtake agreement with Owner / Producer.
6. Applicant is mandatory to fill up the sustainability assessment, TNBF Integrity Pact and Sanction Declaration.
7. Applicant is to provide 5 kg coal sample of the offered Coal Blend / Coal Brand for testing at TNBF appointed laboratory as specified in Pre-Qualification document.

C. PRE-QUALIFICATION EXERCISE (PQ 01/26) WINDOW

Coal Producers, Mine Owners or International Traders who have the necessary qualifications and able to meet the above requirements are invited to participate in our **Pre-Qualification of Coal Blend / Coal Brand for TNB Fuel Services Sdn. Bhd. TNBF No. PQ 01/26**.

The Pre-Qualification document will be available for purchase online starting from **1 March 2026**, at <https://tnfbid.com/>. The last date to purchase the document will be on **1 October 2026**. The document purchased will remain **valid for three (3) months from the date of purchase**. Applicants may submit the Pre-Qualification document at any time within the validity period. If the applicant fails to submit the document before it expires, they will be required to **purchase a new document for their submission**.

Applicants are allowed to propose only **one (1)** Coal Blend / Coal Brand for each Pre-Qualification document. Multiple submissions may also be submitted provided that all submissions must use the original documents purchased.

D. PRELIMINARY TECHNICAL ASSESSMENT (Phase '0')

Prior to the purchase of the document, it is **COMPULSORY** for Applicants to undergo preliminary technical assessment (Phase '0') of its proposed coal quality with TNBF's Technical Unit. The objectives are to ensure the proposed coal complies with the minimum quality requirements and to facilitate applicant to complete the technical schedule; *refer to Schedule A in the Pre-Qualification document*.

Kindly contact the person in charge ("PIC") from the Technical & Business Solution Unit, TNBF, to make an appointment.

PIC for technical assessment: **Johan Ariff Bin Nor Azman (+6019-216 0924)** or johan.azman@tnb.com.my

E. FEE

The fee payable is RM5,500.00 or US\$1,400.00 net (inclusive of bank charges) per Pre-Qualification document. Payments made are not refundable.

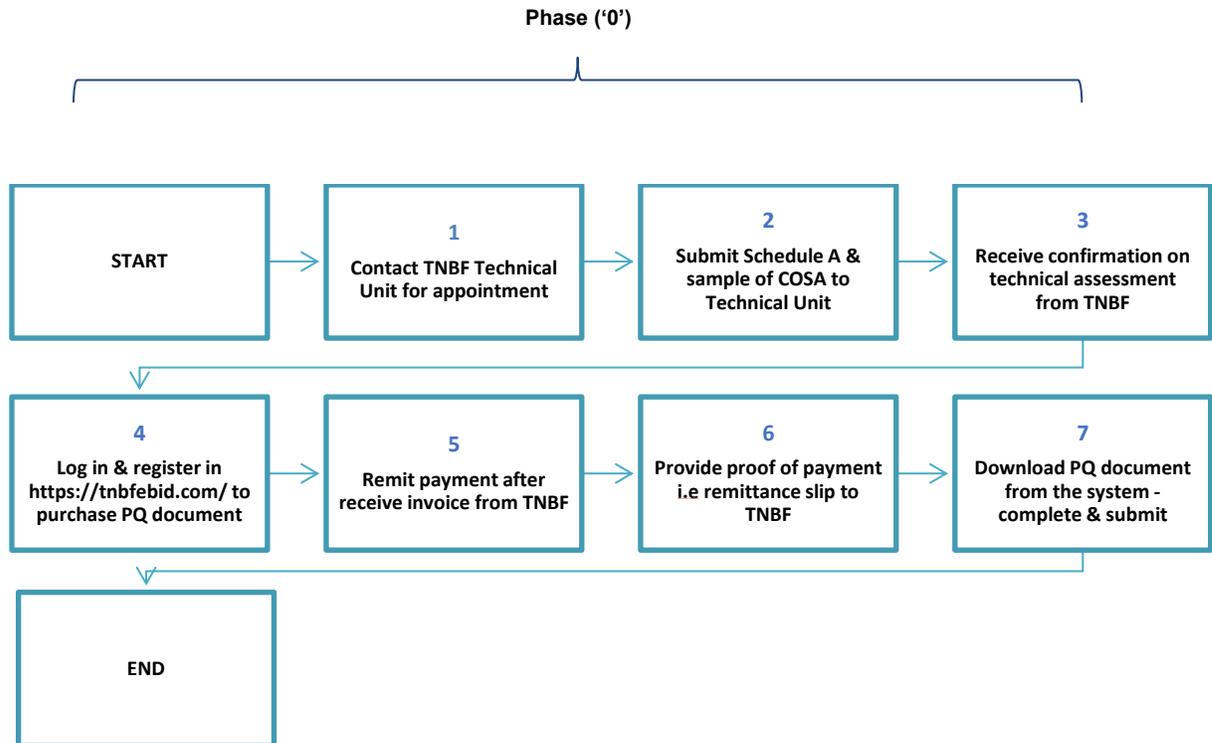
F. WITHDRAWAL OF SUBMISSION

TNBF reserves the right not to evaluate the submission (NULL and VOID) if the submission document received is incomplete in part or in full.



PRE-QUALIFICATION OF COAL BLEND / COAL BRAND
FOR TNB FUEL SERVICES SDN. BHD.
TNBF NO. PQ 01/26

G. PURCHASE OF PQ DOCUMENT FLOWCHART



[END]